

The 7 Habits for Managers is a 2½ day programme that provides insights and tools applied specifically to the challenges facing managers. Current as well as future managers (high potentials) learn to leverage hidden resources, define their contribution, hold team members accountable, give constructive feedback, and unleash the potential of the team to achieve crucial goals.

What you will learn

THE HABITS	OUTCOMES
HABIT 1 Be Proactive®	<ul style="list-style-type: none"> You'll find out how to use your own resourcefulness and initiative to break through the barriers to superb results. You'll discover the "hidden resources" all effective managers call upon.
HABIT 2 Begin with the End in Mind®	<ul style="list-style-type: none"> You'll define the great contribution you are capable of making in your role as a manager Your every action as a manager will be highly purposeful.
HABIT 3 Put First Things First®	<ul style="list-style-type: none"> You'll be less crisis-driven and more in control of your key priorities. You'll execute your most important goals with excellence.
HABIT 4 Think Win-Win®	<ul style="list-style-type: none"> You'll develop a team that's highly motivated to perform superbly. You'll build a team that trusts you and is trustworthy in turn.
HABIT 5 Seek First to Understand, then to be Understood®	<ul style="list-style-type: none"> You'll learn how to diagnose problems accurately and quickly. You'll give honest and accurate feedback that builds relationships and gets results.
HABIT 6 Synergize®	<ul style="list-style-type: none"> You'll be able to deal more productively with conflict. You'll be able to find strikingly creative solutions to problems and opportunities.
HABIT 7 Sharpen the Saw®	<ul style="list-style-type: none"> You'll unleash the great potential of each team member. You'll continuously improve the performance of your team.

TRADITIONAL

The "Industrial-Age" Approach: providing generic "skills and techniques" needed to control employee behaviour

Management without the foundation of character and the discipline to manage themselves first

Managers trained to a standard of minimal competence - who then give them minimally back to the organisation

THE 7 HABITS FOR MANAGERS

The "Age of Knowledge Work" approach: unleashing the potential of team members, freeing them to make their best contribution

Managers who work on their character, who manage themselves effectively before trying to lead others

Managers bring their "whole selves" to work, define their unique contribution, and who achieve great and enduring results

What you receive

Participants receive a comprehensive learning pack including:

- A rich, comprehensive participant guidebook
- A Management Essentials book with insights on the role of the manager
- An audio CD with Stephen R Covey explaining how The 7 Habits apply to managers
- Paper and electronic versions of the tools introduced in the workshop
- The material is facilitated by a world-class facilitator with the relevant business and leadership experience

Who should attend

The 7 Habits for Managers workshop is a powerful application of the 7 Habits to the role of the manager, typically "managing managers". If not "managing managers" then participants should have attended The 7 Habits of Highly Effective People Signature Programme at least 3 months previously.